

\*\*\*\*SAMPLE PROPOSAL FOR CORPORATE PRIVATE TOUR\*\*\*\*



{Name of Organization} {Reason for event}

EVENT DATE: xx/xx/xxxx

CONTACT: Name  
Email Address

EVENT CITY AND TIME: {Jersey City/Red Bank/Somerville/Princeton} {Start Time}

# OF GUESTS: See corporate/private pages on website for minimum and maximum number of guests. {We generally like to divide large groups into smaller groups of 20 or less, each with their own tour guide. Every group would visit the same spots, but at different times. We also offer options to organize a meeting location for the entire group at end, as well as open bar packages}

PRICE PER PERSON: Depends on which package is selected - excludes tour guide gratuity.

- {NUMBER OF TOUR STOPS} - GENERALLY 3-4 + DESSERT: Includes enough food to satisfy a substantial dinner. Customizable.
- {NUMBER OF ALCOHOL BEVERAGE PAIRINGS} (If this option is selected) - GENERALLY 3-4. Customizable.
- MEET & GREET WITH OWNERS/CHEFS
- SIGNATURE BTP EXPERIENCE WITH LOCAL EXPERT TOUR GUIDE

**SAMPLE LINEUP AND FOOD OFFERING (SUBJECT TO CHANGE BASED ON AVAILABILITY and TIME)**

{Example for a tour in Jersey City}:

1. **Frankie** - Australian restaurant and all-natural wine bar. Typical tasting includes two tapas-style menu items + (optional) wine pairing
2. **Luna** - Argentinean/Italian Fusion - Typical tasting includes Empanadas, Grilled Polenta with mushroom cream sauce, and housemade pasta bolognese + (optional) signature cocktail pairing
3. **Porta** - Neopolitan Pizza - Typical tasting includes Margherita Pie and Fresh Mozzarella + (optional) cocktail pairing
4. **Gringos** - Mexican Fusion. Typical tasting includes signature tacos and (optional) house margaritas
5. **Dessert to-go:** Bang Cookies

**Other restaurant substitutions may include:** *{List of other restaurant options to choose from}*.

**DIETARY RESTRICTIONS**

We must be informed of allergies / dietary restrictions at least 48 hours prior to your tour date. We will do our best to accommodate food restrictions, however we cannot make any last minute food substitutions on the day of the tour.

**ADDITIONAL GUESTS**

Please inform us of additional attendees at least 48 hours in advance. We cannot accept last minute, unannounced arrivals on the day of the tour nor do we accept cash payments.

## DAY OF TOUR PUNCTUALITY

Given the nature of our service, it is imperative that the ENTIRE group arrives on time. This is a highly curated experience and in order to deliver a 5-star level of quality, we must start on time and adhere to certain time frames for each restaurant visit. Please have guests plan to arrive 15 minutes prior to tour start to avoid any delays. We do understand emergencies and delays happen. However, we are not responsible for replacing or substituting any missed food samples, drinks, or tour information missed due to tardiness.

## WEATHER, WALKING & TIMING

Tours run rain or shine. Please dress and plan accordingly. In the case of severe weather, tour can be rescheduled. Most stops are no more than a 10-12 minute walk from each other, covering a total distance of less than a mile, depending on the tour route, on fairly flat terrain. We'll spend about 30-40 minutes at each location.

## EVENT PAYMENT

Private Group Tour tickets that are sold more than 15 days from agreed tour date require a 25% non-refundable deposit paid via credit card to hold an agreed upon date, time slot(s) and tour guide(s). The deposit will be credited towards your final bill and is non-refundable.

Please confirm your total headcount at least 7 days before your tour date and we will update the final invoice to reflect the correct number of people. Balance of payment will be due upon receipt of final invoice. No revisions or refunds will be made once final headcount and payment are received.

Private Group Tour tickets that are sold less than 15 days from agreed tour date require full payment to hold a specific date, tour route and time slot(s). No revisions or refunds will be made.

All invoices will be sent via email and can be paid over the phone by credit card. We also accept personal or business checks. However, your tour date is not guaranteed until the check has completely cleared.

Rates below are all inclusive with only exception being tour guide gratuity, typically 10-18%. Guide gratuity can be added in advance, paid in cash day of, or billed after the tour.

The private group tour payment structure for your event is as follows:

	QTY	UNIT PRICE	COST
<b>Tour Cost</b>	#	\$	\$
<b>Tour Guide Gratuity (10-18%)</b>	#	\$	\$
<b>GRAND TOTAL</b>	#	\$	\$

## REFUND POLICY

There are no refunds or re-schedules for any no-shows or cancellations. Reschedule for tour date accommodated with 2 weeks notice. Deposit can be used toward a tour date in the future. Can be rescheduled within a year.

Print Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

*Relax and leave the planning and restaurant research to us! Be it a corporate team-building event or any social gathering for 10 or 100 people, we create fun and unique bonding experiences for your group that enable you to eat and drink your way around our featured tour cities (Jersey City, Somerville, Red Bank & Princeton)! We were the first company to bring food tours to these cities and we provide an extremely boutique group experience. For corporate tours, we focus on adapting to the group's needs and level of interest on a multitude of topics. No overly scripted tours here since every corporate event we do is unique and our guides understand not to "over-talk" the crowd if they are engaged in conversation with each other. Our tours make a great team building activity, as our guests are encouraged to network as they sit next to someone new at each stop.*

*You can expect a full meal and select libations included in our pricing. All tours are led by local experts with insider knowledge of the area. Guests can expect to learn a little about the neighborhood, it's happenings, and jump head first into the vibrant culinary scene in a very exclusive VIP experience.*

**WHY CHOOSE A BTP PRIVATE TOUR EXPERIENCE:**

- *Personal local expert tour guide dedicated just to your group*
- *Exclusive access to the most popular eateries in town, and private meet & greets with chefs, restaurant owners, mixologists, and other industry experts*
- *No rushing through tasting locations! Our tours are done at a relaxed pace, allowing guests to enjoy their food comfortably seated, spending approximately 30-40 minutes at each stop.*
- *Show up and leave the planning to us. No need to worry about logistics, reservations, where to go or what to order. Your only job is to show up and have a nice time. We promise we'll make you look good!*
- *Interactive, unique, and fun team-building event for your company*
- *Memorable outing and activity for family, friends, or social groups*
- *Ability to customize locations, start times, duration (subject to availability)*
- *Accommodate any tour size, up to 100+ guests*
- *Add on other fun elements: wine tasting, cocktail making, brewery tour, chef's table events, cooking class/demonstrations, garden tour and tasting, and more!*